



Know who matters. Before you make the move.

Clarity for the next consequential move.

Mattingly & Company combines market and target intelligence with experienced executive counsel. We help leaders define the customer, map the market, identify and rank the right targets, and turn that clarity into action across growth, capital, and complex operating decisions.

Philip Mattingly, FACHE, leads the firm alongside Partner Pepper Hatch and Matt Rimmer, Director, Data & Intelligence and Founder of Talon AI. Together, they connect executive counsel, healthcare-market perspective, and modern intelligence capabilities.

FACHE

BOARD-CERTIFIED HEALTHCARE
EXECUTIVE

Counsel

EXECUTIVE DECISION PERSPECTIVE

Intelligence

MODERN RESEARCH AND DECISION
SYSTEMS

— MARKET INTELLIGENCE & CAPITAL

Offer One

Strategic Target & Investor Intelligence

Define the criteria, then identify, profile, and rank the companies, acquisition targets, investors, and aligned family offices that fit.

- Market maps, whitespace, and competitive landscapes
- Named target identification and prioritization
- Add-on acquisition and investor pipelines

Offer Two

Capital Access & Strategic Introductions

Clarify the capital story, prepare for the conversation, and pursue relationship-led introductions to appropriate investors, family offices, and transaction partners.

- Capital positioning and readiness
- Investor and partner fit assessment
- Strategic introductions where relationships align

— FOCUS MARKETS

Primary Care · Value-Based Care · Pharmaceuticals & Pharmacology · Cybersecurity · Private Equity, Venture Capital & Investment

— THE FIRM'S FIVE DISCIPLINES

C CLARITY Strategic Planning & Business Development	L LEVERAGE Financial Modeling & Capital Strategy	A ALIGNMENT Marketing, Sales & Organizational Design	S STEWARDSHIP Executive Leadership & Interim Management	S SYSTEMS Decision Systems & Operating Infrastructure
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Mattingly & Company

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